



CALIFORNIA AGRICULTURAL EMPLOYMENT AND EARNINGS BULLETIN

December 1995

August 1995

This bulletin covers 27 agricultural industries in the state of California. The number of industries ranges from five to seventeen within each of six geographic regions. The regions are the San Joaquin Valley, South Coast, Desert, Central Coast, Sacramento Valley and North Coast (refer to map for details). The data are organized into the following tables by state and region:

- Wage and Salary Workers (Table A).
- Agricultural Production Workers (Table B).
- Average Weekly Earnings of Production Workers (Table C).
- Average Hours Worked by Production Workers (Table D).
- Average Hourly Earnings of Production Workers (Table E).

NOTE: Data in this bulletin are now available electronically through a personal computer and modem. Our Labor Market Information Division's new bulletin board system, LMI On-Line, can be accessed by dialing (916) 262-2BBS (262-2227).

California's agricultural employment totaled 420,100 in August, an increase of 14,800 from the July 1995 level of 405,300. (Table 1-A.) Agricultural employment decreased in the South Coast and Desert regions from the previous month, increased in the San Joaquin, Sacramento, and North Coast regions, and remained flat in the Central Coast region. (Tables 2-A through 7-A.)

Wage and Salary Workers in Agricultural Establishments For August 1995 (In Thousands)

| Industry | State- wide | San Joaquin | South Coast | Central Coast | Desert | Sacra- mento | North Coast |
|--------------------|----------------|----------------|----------------|------------------|--------|-----------------|----------------|
| Total Agricultural | 420.1 | 220.8 | 54.0 | 68.9 | 29.6 | 36.6 | 14.9 |
| Total Crops | 230.2 | 101.1 | 36.9 | 49.5 | 11.7 | 26.0 | 10.4 |
| Total Livestock | 25.3 | 13.1 | 2.1 | 1.1 | 4.8 | 1.8 | 2.1 |
| Total Services | 164.6 | 106.6 | 15.0 | 18.3 | 13.1 | 8.8 | 2.4 |

Source: Tables 1-A through 7-A.

CHANGES FROM ONE YEAR AGO

California's agricultural employment increased by 11,100, almost 3%, over the August 1994 level of 409,000 (Table 1-A.)

Production workers in California earned an average of \$6.53 per hour in August 1995, a three cent increase over the August 1994 level of \$6.50. (Table 1-E.)

REGIONAL CROP ACTIVITIES

Regional crop activities are not available. The source document for this data, the California Farm Labor Report (881A), is no longer being produced.

AGRICULTURAL PRODUCTION WORKERS

Statewide agricultural production worker employment was 392,700 in August 1995, an increase of 14,400 from the July 1995 level of 378,300. The year-over change from August 1994 was an increase of 11,200. (Table 1-B.)

Average weekly earnings for California production workers in August 1995 were \$285.36. Regional averages ranged from a low of \$270.43 in the San Joaquin Valley region to a high of \$313.72 in the North Coast region. (Tables 1-C through 7-C.)

The average hourly workweek in California was 43.7 hours in August, 0.3 hours less than the July 1995 level of 44.0 hours. The region with the shortest workweek was the San Joaquin Valley region with 43.2 hours. The longest workweek was in the Sacramento Valley region with 48.8 hours. (Tables 1-D through 7-D.)

Average Hourly Earnings of Production Workers For August 1995

| Industry | State- wide | San Joaquin | South Coast | Central Coast | Desert | Sacra- mento | North Coast |
|--------------------|----------------|----------------|----------------|------------------|--------|-----------------|----------------|
| Total Agricultural | \$6.53 | \$6.26 | \$6.74 | \$7.04 | \$6.71 | \$6.17 | \$7.13 |
| Total Crops | 6.51 | 6.26 | 6.58 | 6.91 | 6.46 | 6.22 | 6.89 |
| Total Livestock | 7.37 | 7.50 | 7.69 | 7.43 | 7.48 | 6.60 | 7.12 |
| Total Services | 6.42 | 6.09 | 7.01 | 7.45 | 6.64 | 5.94 | 8.33 |

Source: Tables 1-E through 7-E.

DATA SOURCES:

The data are obtained from two sources: the Employment Development Department (EDD) Unemployment Insurance (UI) files and a monthly survey, conducted by the Labor Market Information Division of EDD, of 4,000 agricultural employers. This sample, about 14 percent of the employers, was selected to be statistically representative of the state's agricultural employers by size, geographic location and industry categories.

Sample data are gathered for the week that includes the 12th calendar day of the month; thus all data in these bulletins represent activities taking place during this mid-month period.

DATA COMMENTS:

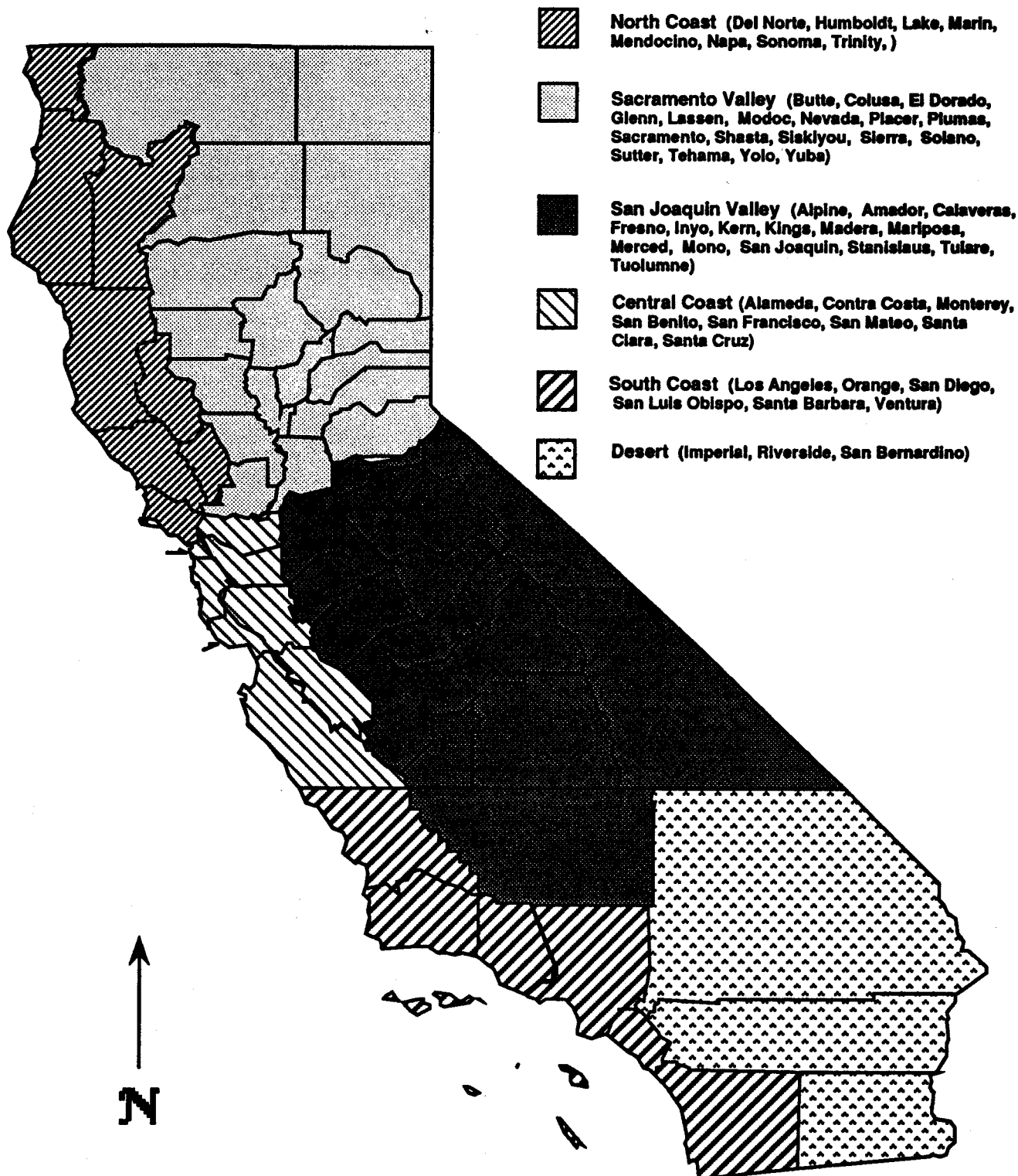
ESTIMATES FOR THE STATE AND SIX REGIONS ARE INDEPENDENTLY DERIVED. THEREFORE, THE SUM OF THE REGIONAL ESTIMATES WILL NOT NECESSARILY EQUAL THE STATEWIDE TOTAL.

To aid in accurate usage and interpretation of the data, please note the following:

- Employment data do not include employers or unpaid family workers.
- Figures for the current month are preliminary and subject to revision.
- Total agricultural employment estimates in this bulletin are derived from a monthly sampling project: the Current Employment Statistics for Agriculture. Estimates in this bulletin will differ from other agricultural estimates published by this department because of differences in the number of agricultural industries covered and in the definition of workers.

If you wish to be placed on our mailing list to receive future issues of this publication, please send your name and address to: ***Current Economic Statistics Group, Labor Market Information Division, Employment Development Department, P.O. Box 826216, Sacramento, CA 94299-9994 or call (916) 262-2572.***

CES-AG REPORTING REGIONS
LABOR MARKET INFORMATION DIVISION
EMPLOYMENT DEVELOPMENT DEPARTMENT



CALIFORNIA

Wage and Salary Employment in Agricultural Establishments

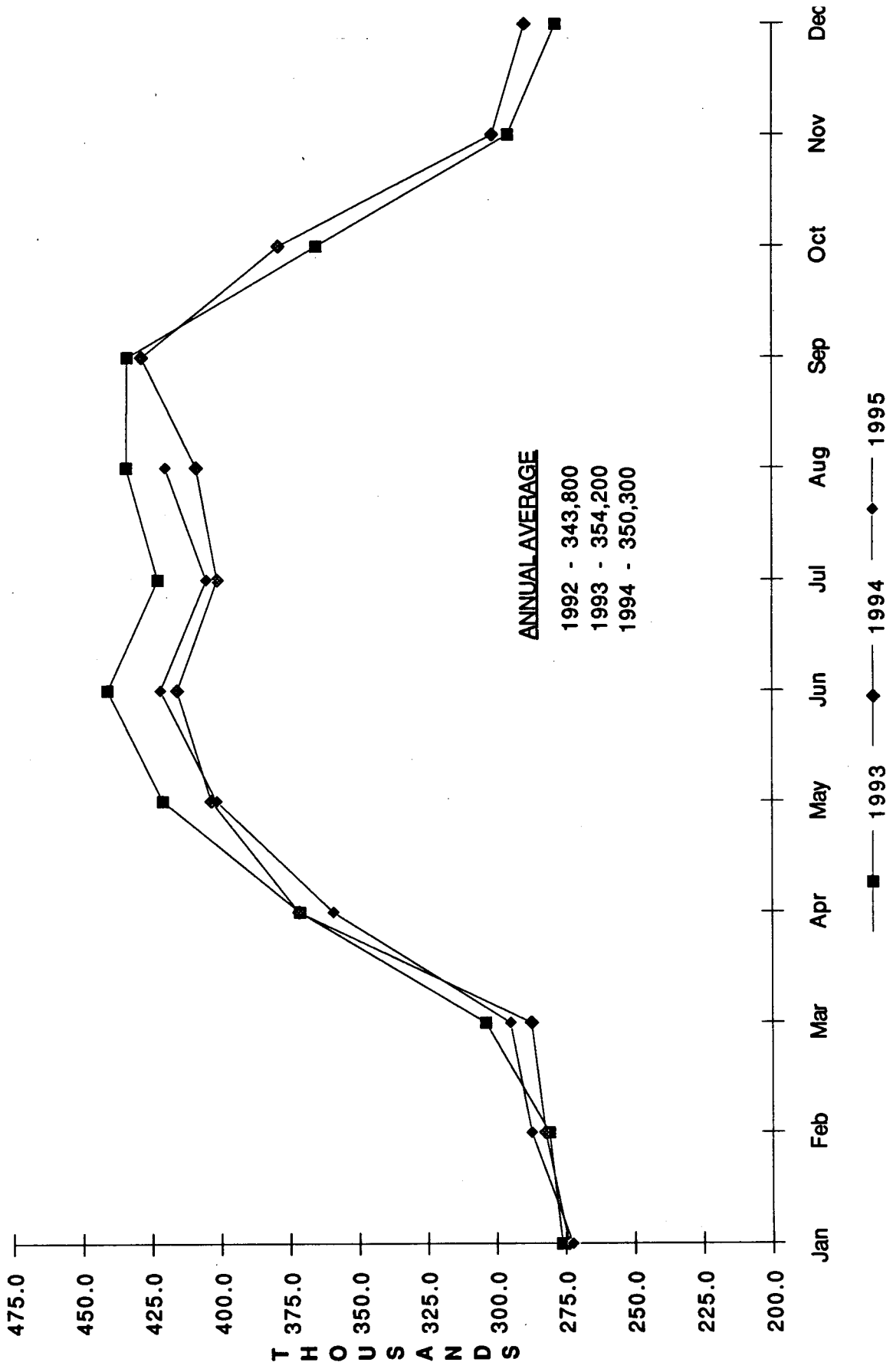


TABLE 1-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
CALIFORNIA
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 420.1 | 405.3 | 409.0 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 230.2 | 222.2 | 228.4 |
| CASH GRAINS | 3.7 | 3.6 | 3.7 |
| RICE | 2.0 | 1.9 | 2.0 |
| OTHER CASH GRAINS | 1.7 | 1.7 | 1.7 |
| FIELD CROPS EXCEPT CASH GRAINS | 15.1 | 15.7 | 14.6 |
| COTTON | 8.2 | 8.6 | 7.6 |
| OTHER FIELD CROPS | 6.9 | 7.1 | 7.0 |
| VEGETABLES AND MELONS | 38.3 | 36.9 | 38.1 |
| TOTAL FRUITS AND TREE NUTS | 108.1 | 100.8 | 107.3 |
| BERRIES | 23.6 | 28.3 | 16.2 |
| GRAPES | 35.7 | 28.1 | 42.1 |
| TREE NUTS | 7.9 | 6.6 | 8.3 |
| CITRUS FRUITS | 4.7 | 4.9 | 4.7 |
| DECIDUOUS TREE FRUIT | 24.5 | 22.6 | 23.3 |
| OTHER FRUITS AND NUTS | 11.7 | 10.3 | 12.7 |
| TOTAL HORTICULTURAL SPECIALTIES | 29.8 | 30.1 | 29.9 |
| ORNAMENTAL FLORAL & NURSERY | 26.6 | 26.9 | 26.6 |
| FOOD CROPS GROWN UNDER COVER | 3.2 | 3.2 | 3.3 |
| GENERAL FARM PRIMARILY CROP | 35.2 | 35.1 | 34.8 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 25.3 | 25.5 | 25.6 |
| BEEF CATTLE FEED LOTS | 0.6 | 0.7 | 0.6 |
| BEEF CATTLE EXCEPT FEED LOTS | 3.7 | 3.7 | 3.7 |
| DAIRY FARMS | 13.0 | 13.0 | 13.1 |
| CHICKEN EGGS | 2.5 | 2.5 | 2.7 |
| TURKEYS & TURKEY EGGS | 1.0 | 1.0 | 1.0 |
| OTHER LIVESTOCK | 4.5 | 4.6 | 4.5 |
| TOTAL AGRICULTURAL SERVICES | 164.6 | 157.6 | 155.0 |
| SOIL PREPARATION SERVICES | 1.3 | 1.3 | 1.1 |
| CROP SERVICES | 45.2 | 43.8 | 47.4 |
| PLANT CULTIVATE & PROTECTION | 5.4 | 5.8 | 5.0 |
| HARVEST PRIMARILY BY MACHINE | 5.7 | 5.9 | 6.5 |
| PREPARATION SVCS FOR MARKET | 33.4 | 31.4 | 35.2 |
| COTTON GINNING | 0.7 | 0.7 | 0.7 |
| TOTAL FARM LABOR & MANAGEMENT | 118.1 | 112.5 | 106.5 |
| FARM LABOR CONTRACTORS | 110.1 | 104.1 | 98.7 |
| FARM MANAGEMENT SERVICES | 8.0 | 8.4 | 7.8 |

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 1-B
AGRICULTURAL PRODUCTION WORKERS (1)
CALIFORNIA
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 392.7 | 378.3 | 381.5 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 212.3 | 204.7 | 210.5 |
| CASH GRAINS | 3.2 | 3.1 | 3.1 |
| RICE | 1.7 | 1.6 | 1.6 |
| OTHER CASH GRAINS | 1.5 | 1.5 | 1.5 |
| FIELD CROPS EXCEPT CASH GRAINS | 13.9 | 14.4 | 13.3 |
| COTTON | 7.6 | 7.9 | 6.9 |
| OTHER FIELD CROPS | 6.3 | 6.5 | 6.4 |
| VEGETABLES AND MELONS | 35.5 | 34.1 | 35.4 |
| TOTAL FRUITS AND TREE NUTS | 102.5 | 95.5 | 101.7 |
| BERRIES | 23.1 | 27.8 | 15.9 |
| GRAPES | 33.6 | 26.1 | 39.7 |
| TREE NUTS | 7.1 | 5.8 | 7.4 |
| CITRUS FRUITS | 4.1 | 4.3 | 4.2 |
| DECIDUOUS TREE FRUIT | 23.4 | 21.7 | 22.3 |
| OTHER FRUITS AND NUTS | 11.2 | 9.8 | 12.2 |
| TOTAL HORTICULTURAL SPECIALTIES | 24.3 | 24.7 | 24.5 |
| ORNAMENTAL FLORAL & NURSERY | 21.5 | 21.9 | 21.6 |
| FOOD CROPS GROWN UNDER COVER | 2.8 | 2.8 | 2.9 |
| GENERAL FARM PRIMARILY CROP | 32.9 | 32.9 | 32.5 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 22.7 | 22.8 | 22.8 |
| BEEF CATTLE FEED LOTS | 0.5 | 0.6 | 0.5 |
| BEEF CATTLE EXCEPT FEED LOTS | 3.1 | 3.1 | 3.1 |
| DAIRY FARMS | 12.2 | 12.2 | 12.3 |
| CHICKEN EGGS | 2.0 | 2.0 | 2.1 |
| TURKEYS & TURKEY EGGS | 0.8 | 0.8 | 0.8 |
| OTHER LIVESTOCK | 4.1 | 4.1 | 4.0 |
| TOTAL AGRICULTURAL SERVICES | 157.7 | 150.8 | 148.2 |
| SOIL PREPARATION SERVICES | 1.0 | 1.0 | 0.8 |
| CROP SERVICES | 40.8 | 39.4 | 42.8 |
| PLANT CULTIVATE & PROTECTION | 4.6 | 4.9 | 4.2 |
| HARVEST PRIMARILY BY MACHINE | 5.4 | 5.5 | 6.1 |
| PREPARATION SVCS FOR MARKET | 30.3 | 28.5 | 32.0 |
| COTTON GINNING | 0.5 | 0.5 | 0.5 |
| TOTAL FARM LABOR & MANAGEMENT | 115.9 | 110.4 | 104.6 |
| FARM LABOR CONTRACTORS | 108.6 | 102.6 | 97.4 |
| FARM MANAGEMENT SERVICES | 7.3 | 7.8 | 7.2 |

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 1-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
CALIFORNIA
(IN DOLLARS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 285.36 | 287.76 | 284.05 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 302.72 | 305.50 | 294.95 |
| CASH GRAINS | 383.07 | 398.82 | 342.55 |
| RICE | 371.83 | 376.44 | 342.39 |
| OTHER CASH GRAINS | 395.94 | 421.66 | 342.50 |
| FIELD CROPS EXCEPT CASH GRAINS | 342.02 | 352.30 | 343.20 |
| COTTON | 335.77 | 337.69 | 338.26 |
| OTHER FIELD CROPS | 348.87 | 368.58 | 348.82 |
| VEGETABLES AND MELONS | 336.49 | 336.53 | 317.39 |
| TOTAL FRUITS AND TREE NUTS | 276.23 | 279.28 | 269.84 |
| BERRIES | 306.38 | 312.48 | 294.64 |
| GRAPES | 280.50 | 277.49 | 274.63 |
| TREE NUTS | 288.19 | 290.36 | 285.25 |
| CITRUS FRUITS | 309.84 | 278.10 | 293.99 |
| DECIDUOUS TREE FRUIT | 229.71 | 240.69 | 230.04 |
| OTHER FRUITS AND NUTS | 276.35 | 269.19 | 272.34 |
| TOTAL HORTICULTURAL SPECIALTIES | 314.81 | 314.16 | 316.23 |
| ORNAMENTAL FLORAL & NURSERY | 308.79 | 308.69 | 304.19 |
| FOOD CROPS GROWN UNDER COVER | 364.18 | 353.22 | 401.25 |
| GENERAL FARM PRIMARILY CROP | 313.91 | 314.77 | 309.76 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 352.29 | 357.42 | 350.85 |
| BEEF CATTLE FEED LOTS | 391.14 | 388.46 | 367.20 |
| BEEF CATTLE EXCEPT FEED LOTS | 344.86 | 348.13 | 333.84 |
| DAIRY FARMS | 367.29 | 374.25 | 368.51 |
| CHICKEN EGGS | 317.19 | 318.16 | 313.57 |
| TURKEYS & TURKEY EGGS | 381.32 | 380.02 | 389.64 |
| OTHER LIVESTOCK | 321.63 | 326.24 | 317.05 |
| TOTAL AGRICULTURAL SERVICES | 252.95 | 252.84 | 257.36 |
| SOIL PREPARATION SERVICES | 575.63 | 579.68 | 542.19 |
| CROP SERVICES | 295.40 | 305.23 | 296.90 |
| PLANT CULTIVATE & PROTECTION | 363.33 | 363.57 | 340.11 |
| HARVEST PRIMARILY BY MACHINE | 296.06 | 299.49 | 280.11 |
| PREPARATION SVCS FOR MARKET | 283.31 | 294.88 | 291.90 |
| COTTON GINNING | 392.94 | 386.74 | 410.75 |
| TOTAL FARM LABOR & MANAGEMENT | 235.46 | 230.81 | 239.29 |
| FARM LABOR CONTRACTORS | 228.98 | 224.03 | 235.13 |
| FARM MANAGEMENT SERVICES | 325.97 | 323.18 | 300.07 |

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 1-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
CALIFORNIA
(IN HOURS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 43.7 | 44.0 | 43.7 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 46.5 | 47.0 | 45.8 |
| CASH GRAINS | 56.5 | 57.8 | 52.7 |
| RICE | 53.5 | 53.7 | 50.8 |
| OTHER CASH GRAINS | 59.9 | 62.1 | 54.8 |
| FIELD CROPS EXCEPT CASH GRAINS | 52.7 | 54.2 | 52.8 |
| COTTON | 52.3 | 52.6 | 52.2 |
| OTHER FIELD CROPS | 53.1 | 56.1 | 53.5 |
| VEGETABLES AND MELONS | 46.8 | 46.1 | 45.8 |
| TOTAL FRUITS AND TREE NUTS | 43.5 | 44.4 | 42.9 |
| BERRIES | 47.5 | 48.0 | 46.4 |
| GRAPES | 42.5 | 42.3 | 41.8 |
| TREE NUTS | 47.4 | 47.6 | 47.7 |
| CITRUS FRUITS | 44.2 | 39.9 | 42.3 |
| DECIDUOUS TREE FRUIT | 39.2 | 42.6 | 39.8 |
| OTHER FRUITS AND NUTS | 44.5 | 43.7 | 44.5 |
| TOTAL HORTICULTURAL SPECIALTIES | 46.5 | 46.2 | 46.3 |
| ORNAMENTAL FLORAL & NURSERY | 47.0 | 46.7 | 46.3 |
| FOOD CROPS GROWN UNDER COVER | 43.2 | 41.9 | 45.7 |
| GENERAL FARM PRIMARILY CROP | 51.8 | 52.2 | 51.2 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 47.8 | 48.3 | 47.8 |
| BEEF CATTLE FEED LOTS | 54.4 | 55.1 | 54.0 |
| BEEF CATTLE EXCEPT FEED LOTS | 43.0 | 43.3 | 43.3 |
| DAIRY FARMS | 49.3 | 50.1 | 49.2 |
| CHICKEN EGGS | 48.5 | 47.7 | 47.8 |
| TURKEYS & TURKEY EGGS | 51.6 | 52.2 | 52.3 |
| OTHER LIVESTOCK | 45.3 | 45.5 | 45.1 |
| TOTAL AGRICULTURAL SERVICES | 39.4 | 39.2 | 39.9 |
| SOIL PREPARATION SERVICES | 62.5 | 62.6 | 58.3 |
| CROP SERVICES | 41.2 | 42.1 | 41.7 |
| PLANT CULTIVATE & PROTECTION | 49.5 | 49.6 | 46.4 |
| HARVEST PRIMARILY BY MACHINE | 38.6 | 39.2 | 37.7 |
| PREPARATION SVCS FOR MARKET | 40.3 | 41.3 | 41.7 |
| COTTON GINNING | 44.5 | 44.3 | 46.1 |
| TOTAL FARM LABOR & MANAGEMENT | 38.6 | 37.9 | 39.1 |
| FARM LABOR CONTRACTORS | 38.1 | 37.4 | 38.8 |
| FARM MANAGEMENT SERVICES | 45.4 | 45.2 | 43.3 |

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 1-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
CALIFORNIA
(IN DOLLARS PER HOUR)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 6.53 | 6.54 | 6.50 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 6.51 | 6.50 | 6.44 |
| CASH GRAINS | 6.78 | 6.90 | 6.50 |
| RICE | 6.95 | 7.01 | 6.74 |
| OTHER CASH GRAINS | 6.61 | 6.79 | 6.25 |
| FIELD CROPS EXCEPT CASH GRAINS | 6.49 | 6.50 | 6.50 |
| COTTON | 6.42 | 6.42 | 6.48 |
| OTHER FIELD CROPS | 6.57 | 6.57 | 6.52 |
| VEGETABLES AND MELONS | 7.19 | 7.30 | 6.93 |
| TOTAL FRUITS AND TREE NUTS | 6.35 | 6.29 | 6.29 |
| BERRIES | 6.45 | 6.51 | 6.35 |
| GRAPES | 6.60 | 6.56 | 6.57 |
| TREE NUTS | 6.08 | 6.10 | 5.98 |
| CITRUS FRUITS | 7.01 | 6.97 | 6.95 |
| DECIDUOUS TREE FRUIT | 5.86 | 5.65 | 5.78 |
| OTHER FRUITS AND NUTS | 6.21 | 6.16 | 6.12 |
| TOTAL HORTICULTURAL SPECIALTIES | 6.77 | 6.80 | 6.83 |
| ORNAMENTAL FLORAL & NURSERY | 6.57 | 6.61 | 6.57 |
| FOOD CROPS GROWN UNDER COVER | 8.43 | 8.43 | 8.78 |
| GENERAL FARM PRIMARILY CROP | 6.06 | 6.03 | 6.05 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 7.37 | 7.40 | 7.34 |
| BEEF CATTLE FEED LOTS | 7.19 | 7.05 | 6.80 |
| BEEF CATTLE EXCEPT FEED LOTS | 8.02 | 8.04 | 7.71 |
| DAIRY FARMS | 7.45 | 7.47 | 7.49 |
| CHICKEN EGGS | 6.54 | 6.67 | 6.56 |
| TURKEYS & TURKEY EGGS | 7.39 | 7.28 | 7.45 |
| OTHER LIVESTOCK | 7.10 | 7.17 | 7.03 |
| TOTAL AGRICULTURAL SERVICES | 6.42 | 6.45 | 6.45 |
| SOIL PREPARATION SERVICES | 9.21 | 9.26 | 9.30 |
| CROP SERVICES | 7.17 | 7.25 | 7.12 |
| PLANT CULTIVATE & PROTECTION | 7.34 | 7.33 | 7.33 |
| HARVEST PRIMARILY BY MACHINE | 7.67 | 7.64 | 7.43 |
| PREPARATION SVCS FOR MARKET | 7.03 | 7.14 | 7.00 |
| COTTON GINNING | 8.83 | 8.73 | 8.91 |
| TOTAL FARM LABOR & MANAGEMENT | 6.10 | 6.09 | 6.12 |
| FARM LABOR CONTRACTORS | 6.01 | 5.99 | 6.06 |
| FARM MANAGEMENT SERVICES | 7.18 | 7.15 | 6.93 |

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

SAN JOAQUIN

Wage and Salary Employment in Agricultural Establishments

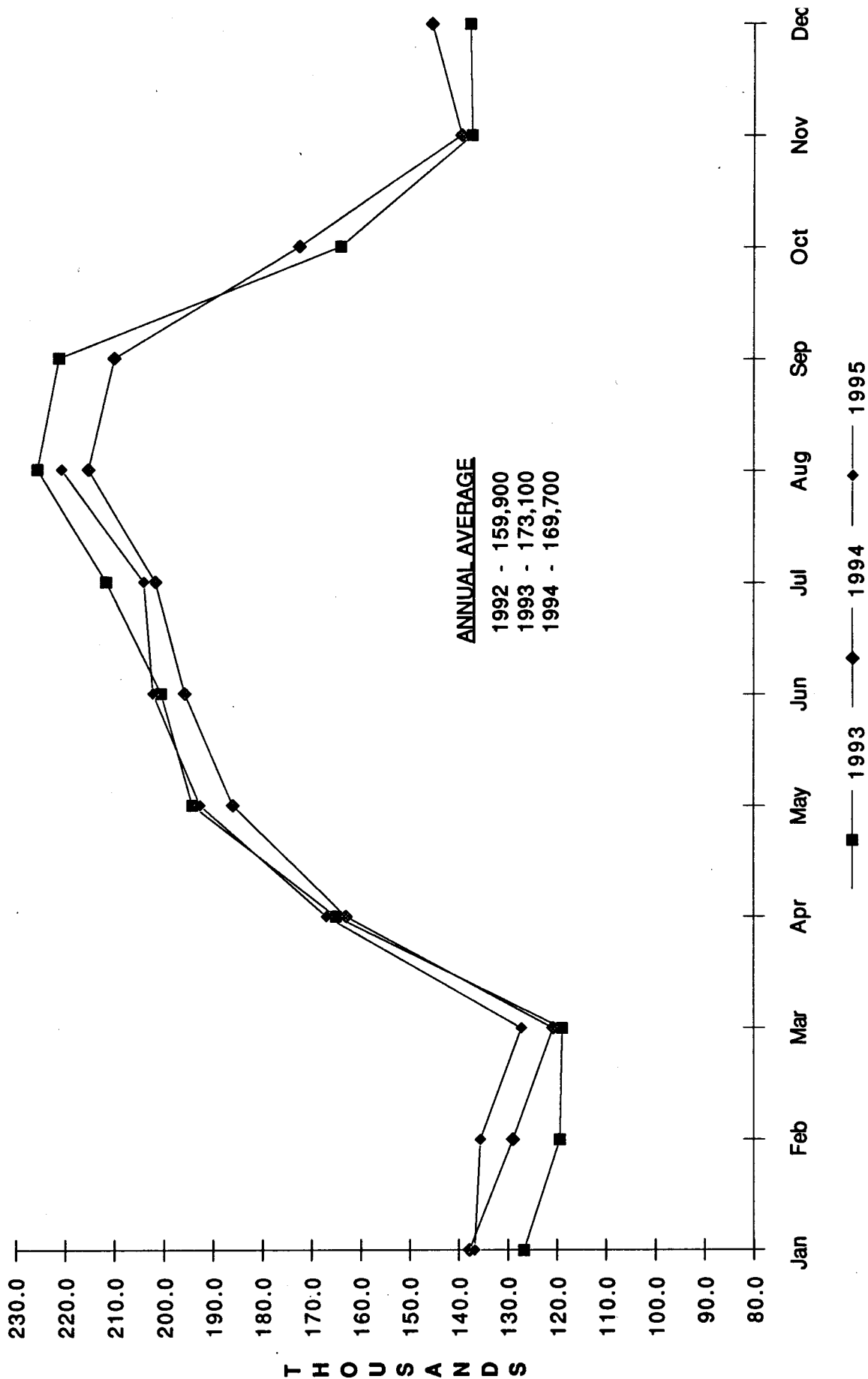


TABLE 2-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SAN JOAQUIN VALLEY REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 220.8 | 204.1 | 215.3 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 101.1 | 89.1 | 101.9 |
| TOTAL FIELD CROPS | 12.1 | 12.5 | 11.4 |
| COTTON | 7.5 | 7.8 | 7.1 |
| OTHER FIELD CROPS | 4.6 | 4.7 | 4.3 |
| VEGETABLES AND MELONS | 8.0 | 7.0 | 7.2 |
| TOTAL FRUITS AND TREE NUTS | 58.4 | 47.3 | 61.7 |
| GRAPES | 30.1 | 21.0 | 33.3 |
| TREE NUTS | 5.2 | 4.1 | 5.6 |
| CITRUS FRUITS | 2.3 | 2.4 | 2.0 |
| DECIDUOUS TREE FRUIT | 13.3 | 13.3 | 13.1 |
| OTHER FRUITS AND NUTS | 7.5 | 6.5 | 7.7 |
| HORTICULTURAL SPECIALTIES | 2.4 | 2.6 | 2.2 |
| GENERAL FARM PRIMARILY CROP | 20.2 | 19.7 | 19.4 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 13.1 | 13.1 | 13.2 |
| BEEF CATTLE FEED LOTS | 0.2 | 0.2 | 0.2 |
| BEEF CATTLE EXCEPT FEED LOTS | 1.3 | 1.3 | 1.3 |
| DAIRY FARMS | 8.3 | 8.3 | 8.3 |
| POULTRY & EGGS | 2.0 | 2.0 | 2.2 |
| OTHER LIVESTOCK | 1.3 | 1.3 | 1.2 |
| TOTAL AGRICULTURAL SERVICES | 106.6 | 101.9 | 100.2 |
| CROP SERVICES | 25.5 | 25.2 | 25.6 |
| PLANT CULTIVATE & PROTECTION | 4.1 | 4.3 | 4.0 |
| HARVEST PRIMARILY BY MACHINE | 2.3 | 2.5 | 2.2 |
| PREPARATION SVCS FOR MARKET | 18.4 | 17.8 | 18.7 |
| COTTON GINNING | 0.7 | 0.6 | 0.7 |
| TOTAL FARM LABOR & MANAGEMENT | 81.1 | 76.7 | 74.6 |
| FARM LABOR CONTRACTORS | 76.3 | 72.1 | 70.5 |
| FARM MANAGEMENT SERVICES | 4.8 | 4.6 | 4.1 |

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 2-B
AGRICULTURAL PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 211.1 | 194.0 | 204.7 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 96.2 | 83.9 | 96.5 |
| TOTAL FIELD CROPS | 11.1 | 11.5 | 10.4 |
| COTTON | 6.9 | 7.2 | 6.5 |
| OTHER FIELD CROPS | 4.2 | 4.3 | 3.9 |
| VEGETABLES AND MELONS | 7.6 | 6.5 | 6.9 |
| TOTAL FRUITS AND TREE NUTS | 56.5 | 45.3 | 59.4 |
| GRAPES | 29.4 | 20.2 | 32.4 |
| TREE NUTS | 4.8 | 3.7 | 5.0 |
| CITRUS FRUITS | 2.1 | 2.2 | 1.8 |
| DECIDUOUS TREE FRUIT | 12.9 | 12.9 | 12.7 |
| OTHER FRUITS AND NUTS | 7.3 | 6.3 | 7.5 |
| HORTICULTURAL SPECIALTIES | 1.9 | 2.1 | 1.8 |
| GENERAL FARM PRIMARILY CROP | 19.1 | 18.5 | 18.0 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 12.1 | 12.1 | 12.0 |
| BEEF CATTLE FEED LOTS | 0.2 | 0.2 | 0.2 |
| BEEF CATTLE EXCEPT FEED LOTS | 1.1 | 1.1 | 1.1 |
| DAIRY FARMS | 7.8 | 7.8 | 7.8 |
| POULTRY & EGGS | 1.9 | 1.9 | 1.9 |
| OTHER LIVESTOCK | 1.1 | 1.1 | 1.0 |
| TOTAL AGRICULTURAL SERVICES | 102.8 | 98.0 | 96.2 |
| CROP SERVICES | 22.8 | 22.4 | 22.5 |
| PLANT CULTIVATE & PROTECTION | 3.5 | 3.6 | 3.4 |
| HARVEST PRIMARILY BY MACHINE | 2.0 | 2.1 | 1.9 |
| PREPARATION SVCS FOR MARKET | 16.8 | 16.3 | 16.7 |
| COTTON GINNING | 0.5 | 0.4 | 0.5 |
| TOTAL FARM LABOR & MANAGEMENT | 80.0 | 75.6 | 73.7 |
| FARM LABOR CONTRACTORS | 75.5 | 71.3 | 69.8 |
| FARM MANAGEMENT SERVICES | 4.5 | 4.3 | 3.9 |

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 2-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION
(IN DOLLARS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 270.43 | 269.33 | 269.95 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 284.20 | 287.52 | 284.58 |
| TOTAL FIELD CROPS | 335.27 | 355.23 | 344.00 |
| COTTON | 322.70 | 340.44 | 334.75 |
| OTHER FIELD CROPS | 356.21 | 379.90 | 359.70 |
| VEGETABLES AND MELONS | 315.18 | 312.93 | 309.16 |
| TOTAL FRUITS AND TREE NUTS | 270.04 | 269.81 | 263.69 |
| GRAPES | 284.03 | 277.10 | 274.35 |
| TREE NUTS | 269.83 | 275.54 | 283.68 |
| CITRUS FRUITS | 268.21 | 261.21 | 271.72 |
| DECIDUOUS TREE FRUIT | 229.86 | 254.02 | 222.78 |
| OTHER FRUITS AND NUTS | 282.24 | 278.93 | 272.89 |
| HORTICULTURAL SPECIALTIES | 306.94 | 304.87 | 318.12 |
| GENERAL FARM PRIMARILY CROP | 281.65 | 279.51 | 304.80 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 367.50 | 376.50 | 360.36 |
| BEEF CATTLE FEED LOTS | 387.10 | 385.60 | 368.20 |
| BEEF CATTLE EXCEPT FEED LOTS | 372.02 | 393.32 | 338.97 |
| DAIRY FARMS | 375.21 | 385.57 | 373.69 |
| POULTRY & EGGS | 360.10 | 361.28 | 347.92 |
| OTHER LIVESTOCK | 318.47 | 321.65 | 302.82 |
| TOTAL AGRICULTURAL SERVICES | 246.04 | 239.99 | 243.61 |
| CROP SERVICES | 294.94 | 296.92 | 299.17 |
| PLANT CULTIVATE & PROTECTION | 385.82 | 385.57 | 371.91 |
| HARVEST PRIMARILY BY MACHINE | 316.61 | 342.00 | 318.71 |
| PREPARATION SVCS FOR MARKET | 271.48 | 269.28 | 278.78 |
| COTTON GINNING | 381.40 | 366.57 | 423.94 |
| TOTAL FARM LABOR & MANAGEMENT | 232.58 | 223.47 | 226.55 |
| FARM LABOR CONTRACTORS | 227.88 | 217.34 | 222.30 |
| FARM MANAGEMENT SERVICES | 304.46 | 317.16 | 304.58 |

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 2-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION
(IN HOURS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 43.2 | 43.3 | 43.4 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 45.4 | 46.3 | 45.9 |
| TOTAL FIELD CROPS | 51.9 | 54.4 | 52.6 |
| COTTON | 50.5 | 52.7 | 51.5 |
| OTHER FIELD CROPS | 54.3 | 57.3 | 54.5 |
| VEGETABLES AND MELONS | 51.5 | 51.3 | 51.1 |
| TOTAL FRUITS AND TREE NUTS | 43.0 | 43.8 | 42.6 |
| GRAPES | 43.9 | 43.5 | 42.8 |
| TREE NUTS | 44.6 | 46.0 | 48.0 |
| CITRUS FRUITS | 39.5 | 38.3 | 39.9 |
| DECIDUOUS TREE FRUIT | 39.7 | 44.1 | 39.5 |
| OTHER FRUITS AND NUTS | 44.8 | 44.7 | 44.3 |
| HORTICULTURAL SPECIALTIES | 43.6 | 43.0 | 44.0 |
| GENERAL FARM PRIMARILY CROP | 46.4 | 46.2 | 50.8 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 49.0 | 50.0 | 48.5 |
| BEEF CATTLE FEED LOTS | 49.0 | 48.2 | 52.6 |
| BEEF CATTLE EXCEPT FEED LOTS | 41.8 | 43.8 | 41.9 |
| DAIRY FARMS | 49.5 | 50.6 | 49.3 |
| POULTRY & EGGS | 49.6 | 49.9 | 46.7 |
| OTHER LIVESTOCK | 51.7 | 52.3 | 52.3 |
| TOTAL AGRICULTURAL SERVICES | 40.4 | 39.8 | 40.2 |
| CROP SERVICES | 41.6 | 42.6 | 42.8 |
| PLANT CULTIVATE & PROTECTION | 50.5 | 50.6 | 48.3 |
| HARVEST PRIMARILY BY MACHINE | 38.1 | 38.6 | 45.4 |
| PREPARATION SVCS FOR MARKET | 40.1 | 41.3 | 41.3 |
| COTTON GINNING | 44.4 | 43.9 | 47.0 |
| TOTAL FARM LABOR & MANAGEMENT | 40.1 | 39.0 | 39.4 |
| FARM LABOR CONTRACTORS | 39.7 | 38.4 | 39.0 |
| FARM MANAGEMENT SERVICES | 46.2 | 48.2 | 46.5 |

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA

TABLE 2-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SAN JOAQUIN VALLEY REGION
(IN DOLLARS PER HOUR)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 6.26 | 6.22 | 6.22 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 6.26 | 6.21 | 6.20 |
| TOTAL FIELD CROPS | 6.46 | 6.53 | 6.54 |
| COTTON | 6.39 | 6.46 | 6.50 |
| OTHER FIELD CROPS | 6.56 | 6.63 | 6.60 |
| VEGETABLES AND MELONS | 6.12 | 6.10 | 6.05 |
| TOTAL FRUITS AND TREE NUTS | 6.28 | 6.16 | 6.19 |
| GRAPES | 6.47 | 6.37 | 6.41 |
| TREE NUTS | 6.05 | 5.99 | 5.91 |
| CITRUS FRUITS | 6.79 | 6.82 | 6.81 |
| DECIDUOUS TREE FRUIT | 5.79 | 5.76 | 5.64 |
| OTHER FRUITS AND NUTS | 6.30 | 6.24 | 6.16 |
| HORTICULTURAL SPECIALTIES | 7.04 | 7.09 | 7.23 |
| GENERAL FARM PRIMARILY CROP | 6.07 | 6.05 | 6.00 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 7.50 | 7.53 | 7.43 |
| BEEF CATTLE FEED LOTS | 7.90 | 8.00 | 7.00 |
| BEEF CATTLE EXCEPT FEED LOTS | 8.90 | 8.98 | 8.09 |
| DAIRY FARMS | 7.58 | 7.62 | 7.58 |
| POULTRY & EGGS | 7.26 | 7.24 | 7.45 |
| OTHER LIVESTOCK | 6.16 | 6.15 | 5.79 |
| TOTAL AGRICULTURAL SERVICES | 6.09 | 6.03 | 6.06 |
| CROP SERVICES | 7.09 | 6.97 | 6.99 |
| PLANT CULTIVATE & PROTECTION | 7.64 | 7.62 | 7.70 |
| HARVEST PRIMARILY BY MACHINE | 8.31 | 8.86 | 7.02 |
| PREPARATION SVCS FOR MARKET | 6.77 | 6.52 | 6.75 |
| COTTON GINNING | 8.59 | 8.35 | 9.02 |
| TOTAL FARM LABOR & MANAGEMENT | 5.80 | 5.73 | 5.75 |
| FARM LABOR CONTRACTORS | 5.74 | 5.66 | 5.70 |
| FARM MANAGEMENT SERVICES | 6.59 | 6.58 | 6.55 |

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

SOUTH COAST

Wage and Salary Employment in Agricultural Establishments

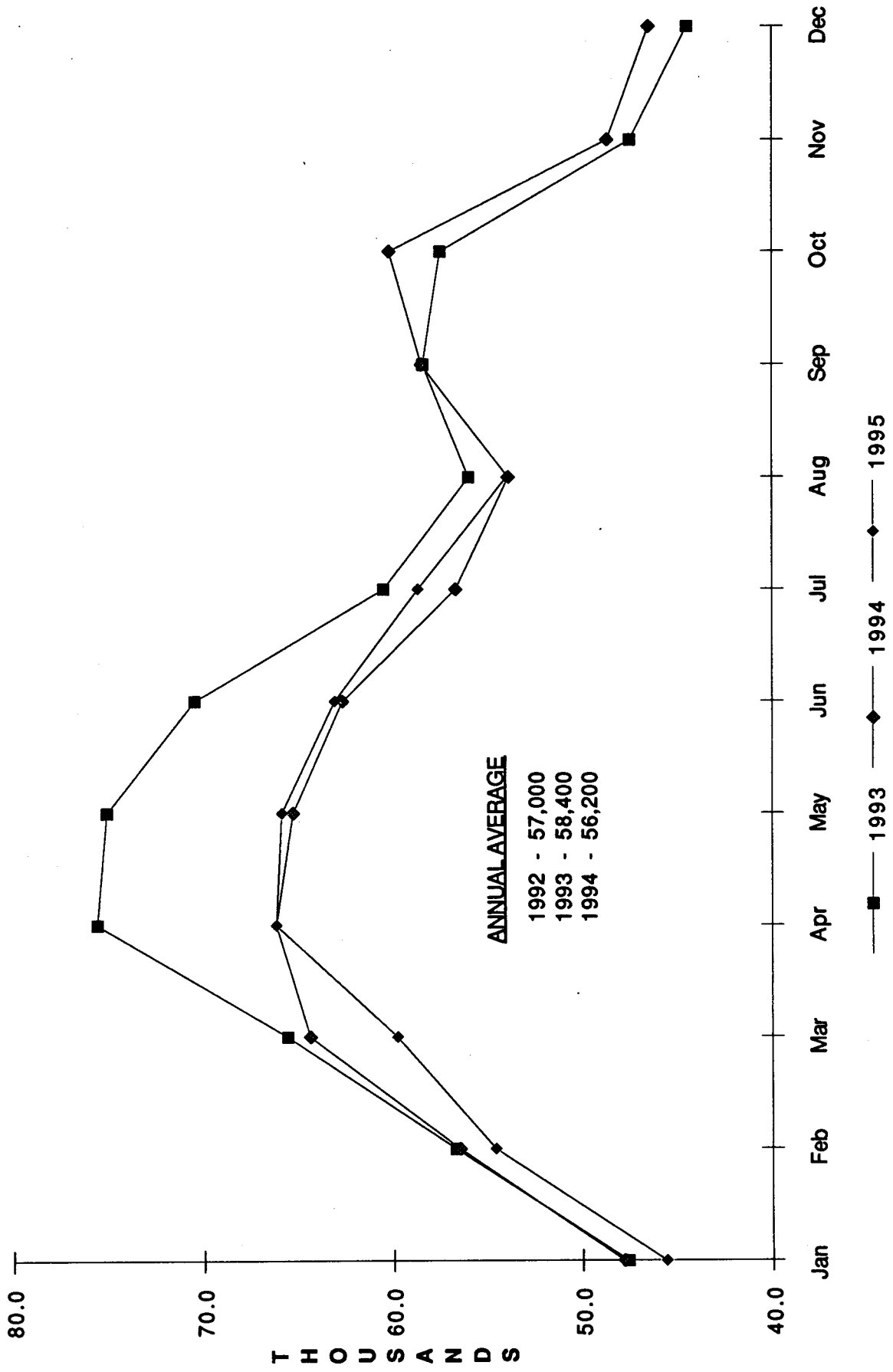


TABLE 3-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SOUTH COAST REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 54.0 | 58.7 | 53.9 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 36.9 | 41.9 | 35.4 |
| VEGETABLES AND MELONS | 9.0 | 9.4 | 8.6 |
| TOTAL FRUITS AND TREE NUTS | 8.0 | 12.7 | 7.1 |
| BERRIES | 3.4 | 7.7 | 2.5 |
| CITRUS FRUITS | 1.9 | 2.1 | 1.8 |
| OTHER FRUITS AND NUTS | 2.7 | 2.9 | 2.8 |
| TOTAL HORTICULTURAL SPECIALTIES | 15.0 | 15.0 | 14.9 |
| ORNAMENTAL FLORAL & NURSERY | 14.3 | 14.3 | 14.2 |
| FOOD CROPS GROWN UNDER COVER | 0.7 | 0.7 | 0.7 |
| GENERAL FARM PRIMARILY CROP | 4.9 | 4.8 | 4.8 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 2.1 | 2.0 | 2.1 |
| TOTAL AGRICULTURAL SERVICES | 15.0 | 14.8 | 16.4 |
| CROP SERVICES | 4.8 | 4.6 | 5.4 |
| HARVEST PRIMARILY BY MACHINE | 2.3 | 2.2 | 2.2 |
| PREPARATION SVCS FOR MARKET | 2.5 | 2.4 | 3.2 |
| TOTAL FARM LABOR & MANAGEMENT | 10.2 | 10.2 | 11.0 |
| FARM LABOR CONTRACTORS | 8.5 | 8.3 | 9.3 |
| FARM MANAGEMENT SERVICES | 1.7 | 1.9 | 1.7 |

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 3-B
AGRICULTURAL PRODUCTION WORKERS (1)
SOUTH COAST REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 48.3 | 53.0 | 48.3 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 32.5 | 37.3 | 31.0 |
| VEGETABLES AND MELONS | 8.2 | 8.6 | 7.9 |
| TOTAL FRUITS AND TREE NUTS | 7.4 | 11.9 | 6.6 |
| BERRIES | 3.2 | 7.5 | 2.4 |
| CITRUS FRUITS | 1.6 | 1.7 | 1.6 |
| OTHER FRUITS AND NUTS | 2.6 | 2.7 | 2.6 |
| TOTAL HORTICULTURAL SPECIALTIES | 12.4 | 12.4 | 12.1 |
| ORNAMENTAL FLORAL & NURSERY | 11.7 | 11.7 | 11.5 |
| FOOD CROPS GROWN UNDER COVER | 0.7 | 0.7 | 0.6 |
| GENERAL FARM PRIMARILY CROP | 4.5 | 4.4 | 4.4 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 1.8 | 1.8 | 1.9 |
| TOTAL AGRICULTURAL SERVICES | 14.0 | 13.9 | 15.4 |
| CROP SERVICES | 4.5 | 4.3 | 5.1 |
| HARVEST PRIMARILY BY MACHINE | 2.2 | 2.1 | 2.1 |
| PREPARATION SVCS FOR MARKET | 2.3 | 2.2 | 3.0 |
| TOTAL FARM LABOR & MANAGEMENT | 9.5 | 9.6 | 10.3 |
| FARM LABOR CONTRACTORS | 8.1 | 7.9 | 8.8 |
| FARM MANAGEMENT SERVICES | 1.4 | 1.7 | 1.5 |

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 3-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SOUTH COAST REGION
(IN DOLLARS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 294.54 | 281.22 | 285.58 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 296.10 | 276.60 | 299.07 |
| VEGETABLES AND MELONS | 309.40 | 314.64 | 331.26 |
| TOTAL FRUITS AND TREE NUTS | 274.12 | 217.22 | 271.12 |
| BERRIES | 258.66 | 177.90 | 256.41 |
| CITRUS FRUITS | 325.00 | 317.25 | 309.41 |
| OTHER FRUITS AND NUTS | 261.84 | 260.40 | 261.08 |
| TOTAL HORTICULTURAL SPECIALTIES | 300.16 | 304.11 | 296.06 |
| ORNAMENTAL FLORAL & NURSERY | 293.13 | 297.60 | 287.45 |
| FOOD CROPS GROWN UNDER COVER | 427.59 | 406.35 | 445.97 |
| GENERAL FARM PRIMARILY CROP | 292.81 | 286.81 | 293.48 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 345.28 | 347.65 | 320.35 |
| TOTAL AGRICULTURAL SERVICES | 285.31 | 285.20 | 252.73 |
| CROP SERVICES | 338.80 | 354.82 | 281.67 |
| HARVEST PRIMARILY BY MACHINE | 337.49 | 372.94 | 270.10 |
| PREPARATION SVCS FOR MARKET | 340.26 | 337.42 | 289.08 |
| TOTAL FARM LABOR & MANAGEMENT | 260.02 | 254.10 | 238.64 |
| FARM LABOR CONTRACTORS | 250.59 | 254.39 | 227.42 |
| FARM MANAGEMENT SERVICES | 312.49 | 254.25 | 307.48 |

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 3-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SOUTH COAST REGION
(IN HOURS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 43.7 | 41.6 | 43.8 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 45.0 | 42.1 | 45.8 |
| VEGETABLES AND MELONS | 44.2 | 45.6 | 48.5 |
| TOTAL FRUITS AND TREE NUTS | 43.1 | 34.7 | 43.8 |
| BERRIES | 43.4 | 30.0 | 46.2 |
| CITRUS FRUITS | 43.8 | 43.4 | 41.7 |
| OTHER FRUITS AND NUTS | 42.3 | 42.0 | 42.8 |
| TOTAL HORTICULTURAL SPECIALTIES | 46.9 | 46.5 | 45.9 |
| ORNAMENTAL FLORAL & NURSERY | 46.9 | 46.5 | 45.7 |
| FOOD CROPS GROWN UNDER COVER | 47.3 | 44.9 | 48.9 |
| GENERAL FARM PRIMARILY CROP | 43.9 | 43.0 | 44.0 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 44.9 | 44.8 | 42.6 |
| TOTAL AGRICULTURAL SERVICES | 40.7 | 40.0 | 39.8 |
| CROP SERVICES | 44.0 | 45.2 | 43.4 |
| HARVEST PRIMARILY BY MACHINE | 45.3 | 49.2 | 36.5 |
| PREPARATION SVCS FOR MARKET | 42.8 | 41.3 | 48.1 |
| TOTAL FARM LABOR & MANAGEMENT | 39.1 | 37.7 | 38.0 |
| FARM LABOR CONTRACTORS | 38.2 | 37.8 | 37.1 |
| FARM MANAGEMENT SERVICES | 44.2 | 37.5 | 43.8 |

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 3-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SOUTH COAST REGION
(IN DOLLARS PER HOUR)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 6.74 | 6.76 | 6.52 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 6.58 | 6.57 | 6.53 |
| VEGETABLES AND MELONS | 7.00 | 6.90 | 6.83 |
| TOTAL FRUITS AND TREE NUTS | 6.36 | 6.26 | 6.19 |
| BERRIES | 5.96 | 5.93 | 5.55 |
| CITRUS FRUITS | 7.42 | 7.31 | 7.42 |
| OTHER FRUITS AND NUTS | 6.19 | 6.20 | 6.10 |
| TOTAL HORTICULTURAL SPECIALTIES | 6.40 | 6.54 | 6.45 |
| ORNAMENTAL FLORAL & NURSERY | 6.25 | 6.40 | 6.29 |
| FOOD CROPS GROWN UNDER COVER | 9.04 | 9.05 | 9.12 |
| GENERAL FARM PRIMARILY CROP | 6.67 | 6.67 | 6.67 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 7.69 | 7.76 | 7.52 |
| TOTAL AGRICULTURAL SERVICES | 7.01 | 7.13 | 6.35 |
| CROP SERVICES | 7.70 | 7.85 | 6.49 |
| HARVEST PRIMARILY BY MACHINE | 7.45 | 7.58 | 7.40 |
| PREPARATION SVCS FOR MARKET | 7.95 | 8.17 | 6.01 |
| TOTAL FARM LABOR & MANAGEMENT | 6.65 | 6.74 | 6.28 |
| FARM LABOR CONTRACTORS | 6.56 | 6.73 | 6.13 |
| FARM MANAGEMENT SERVICES | 7.07 | 6.78 | 7.02 |

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

CENTRAL COAST

Wage and Salary Employment in Agricultural Establishments

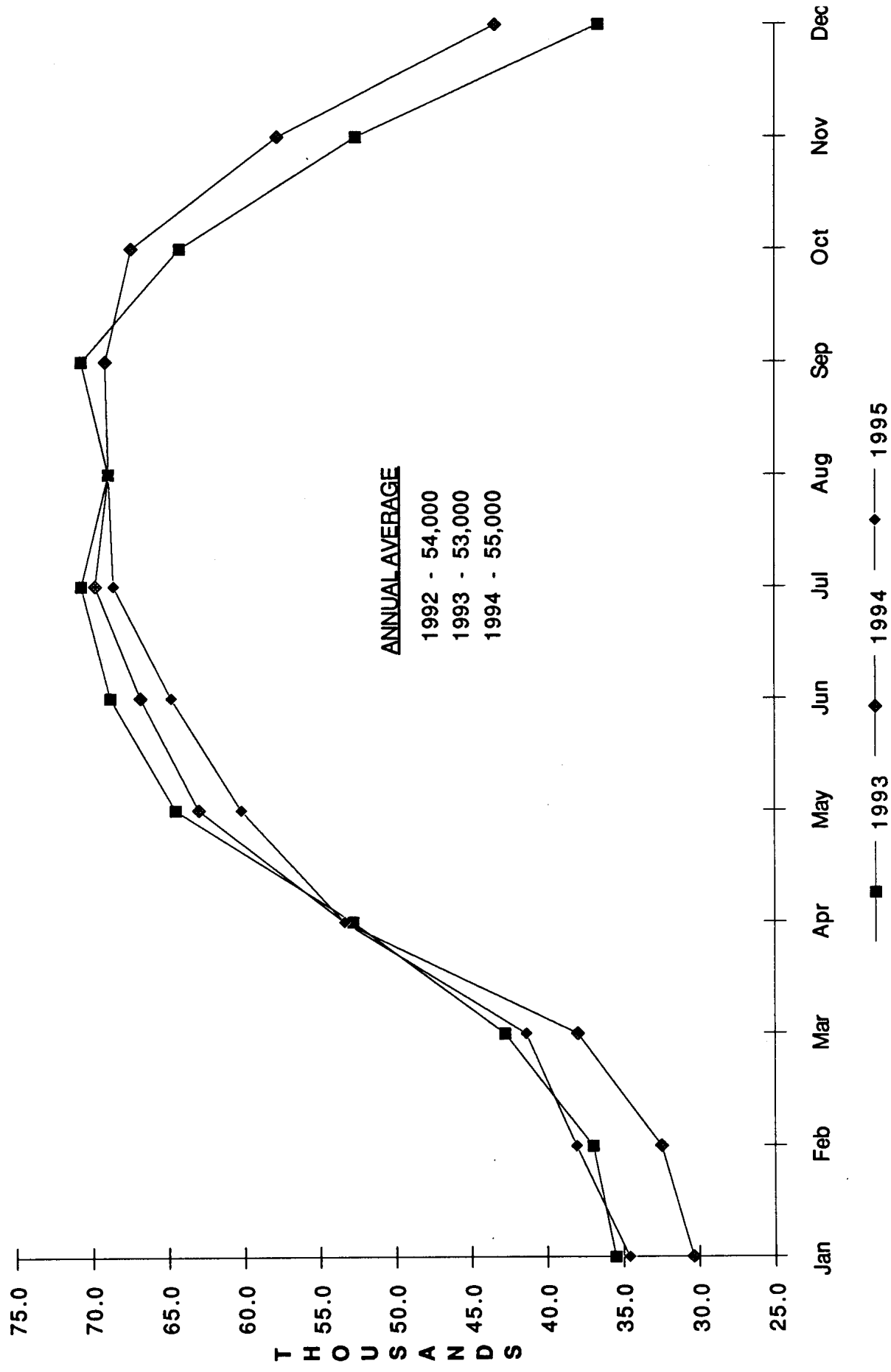


TABLE 4-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
CENTRAL COAST REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 68.9 | 68.6 | 68.9 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 49.5 | 49.9 | 46.3 |
| VEGETABLES AND MELONS | 15.5 | 15.2 | 14.5 |
| TOTAL FRUITS AND TREE NUTS | 20.6 | 21.3 | 18.5 |
| BERRIES | 17.7 | 17.8 | 15.5 |
| DECIDUOUS TREE FRUIT | 1.7 | 2.3 | 1.8 |
| OTHER FRUITS AND NUTS | 1.2 | 1.2 | 1.2 |
| TOTAL HORTICULTURAL SPECIALTIES | 9.8 | 9.7 | 9.7 |
| ORNAMENTAL FLORAL & NURSERY | 7.7 | 7.6 | 7.6 |
| FOOD CROPS GROWN UNDER COVER | 2.1 | 2.1 | 2.1 |
| GENERAL FARM PRIMARILY CROP | 3.6 | 3.7 | 3.6 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 1.1 | 1.1 | 1.1 |
| TOTAL AGRICULTURAL SERVICES | 18.3 | 17.6 | 21.5 |
| CROP SERVICES | 7.3 | 7.3 | 8.0 |
| HARVEST PRIMARILY BY MACHINE | 1.8 | 2.0 | 1.7 |
| PREPARATION SVCS FOR MARKET | 5.5 | 5.3 | 6.3 |
| TOTAL FARM LABOR & MANAGEMENT | 11.0 | 10.3 | 13.5 |

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 4-B
AGRICULTURAL PRODUCTION WORKERS (1)
CENTRAL COAST REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 64.5 | 64.4 | 63.9 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 46.1 | 46.5 | 42.4 |
| VEGETABLES AND MELONS | 14.5 | 14.2 | 13.3 |
| TOTAL FRUITS AND TREE NUTS | 20.2 | 20.9 | 17.9 |
| BERRIES | 17.5 | 17.7 | 15.2 |
| DECIDUOUS TREE FRUIT | 1.6 | 2.1 | 1.6 |
| OTHER FRUITS AND NUTS | 1.1 | 1.1 | 1.1 |
| TOTAL HORTICULTURAL SPECIALTIES | 8.1 | 8.0 | 8.0 |
| ORNAMENTAL FLORAL & NURSERY | 6.3 | 6.2 | 6.2 |
| FOOD CROPS GROWN UNDER COVER | 1.8 | 1.8 | 1.8 |
| GENERAL FARM PRIMARILY CROP | 3.3 | 3.4 | 3.2 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 0.8 | 0.9 | 0.8 |
| TOTAL AGRICULTURAL SERVICES | 17.6 | 17.0 | 20.7 |
| CROP SERVICES | 6.7 | 6.7 | 7.3 |
| HARVEST PRIMARILY BY MACHINE | 1.7 | 1.9 | 1.6 |
| PREPARATION SVCS FOR MARKET | 5.0 | 4.8 | 5.7 |
| TOTAL FARM LABOR & MANAGEMENT | 10.9 | 10.3 | 13.4 |

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 4-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
CENTRAL COAST REGION
(IN DOLLARS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 304.83 | 322.08 | 304.44 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 315.79 | 337.35 | 314.42 |
| VEGETABLES AND MELONS | 328.75 | 335.98 | 310.70 |
| TOTAL FRUITS AND TREE NUTS | 296.60 | 340.73 | 303.83 |
| BERRIES | 297.52 | 348.80 | 305.28 |
| DECIDUOUS TREE FRUIT | 252.75 | 262.63 | 251.84 |
| OTHER FRUITS AND NUTS | 356.99 | 360.22 | 360.64 |
| TOTAL HORTICULTURAL SPECIALTIES | 326.10 | 326.24 | 332.97 |
| ORNAMENTAL FLORAL & NURSERY | 317.13 | 324.79 | 319.28 |
| FOOD CROPS GROWN UNDER COVER | 358.01 | 330.86 | 379.59 |
| GENERAL FARM PRIMARILY CROP | 350.84 | 359.49 | 345.56 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 324.69 | 343.79 | 324.80 |
| TOTAL AGRICULTURAL SERVICES | 274.91 | 278.19 | 283.50 |
| CROP SERVICES | 327.71 | 328.50 | 331.82 |
| HARVEST PRIMARILY BY MACHINE | 323.20 | 322.87 | 306.92 |
| PREPARATION SVCS FOR MARKET | 328.80 | 330.26 | 339.11 |
| TOTAL FARM LABOR & MANAGEMENT | 243.04 | 246.11 | 257.60 |

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 4-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
CENTRAL COAST REGION
(IN HOURS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 43.3 | 45.3 | 43.0 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 45.7 | 48.4 | 45.7 |
| VEGETABLES AND MELONS | 43.2 | 42.8 | 42.1 |
| TOTAL FRUITS AND TREE NUTS | 46.2 | 52.5 | 46.6 |
| BERRIES | 47.3 | 54.5 | 48.0 |
| DECIDUOUS TREE FRUIT | 37.5 | 41.1 | 37.2 |
| OTHER FRUITS AND NUTS | 41.9 | 41.5 | 41.5 |
| TOTAL HORTICULTURAL SPECIALTIES | 45.8 | 45.5 | 46.7 |
| ORNAMENTAL FLORAL & NURSERY | 46.5 | 46.8 | 47.3 |
| FOOD CROPS GROWN UNDER COVER | 43.5 | 41.1 | 44.5 |
| GENERAL FARM PRIMARILY CROP | 53.4 | 54.8 | 53.0 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 43.7 | 45.9 | 44.8 |
| TOTAL AGRICULTURAL SERVICES | 36.9 | 36.7 | 37.5 |
| CROP SERVICES | 38.6 | 37.5 | 38.9 |
| HARVEST PRIMARILY BY MACHINE | 40.0 | 38.9 | 39.5 |
| PREPARATION SVCS FOR MARKET | 38.1 | 36.9 | 38.8 |
| TOTAL FARM LABOR & MANAGEMENT | 35.9 | 36.3 | 36.8 |

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 4-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
CENTRAL COAST REGION
(IN DOLLARS PER HOUR)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 7.04 | 7.11 | 7.08 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 6.91 | 6.97 | 6.88 |
| VEGETABLES AND MELONS | 7.61 | 7.85 | 7.38 |
| TOTAL FRUITS AND TREE NUTS | 6.42 | 6.49 | 6.52 |
| BERRIES | 6.29 | 6.40 | 6.36 |
| DECIDUOUS TREE FRUIT | 6.74 | 6.39 | 6.77 |
| OTHER FRUITS AND NUTS | 8.52 | 8.68 | 8.69 |
| TOTAL HORTICULTURAL SPECIALTIES | 7.12 | 7.17 | 7.13 |
| ORNAMENTAL FLORAL & NURSERY | 6.82 | 6.94 | 6.75 |
| FOOD CROPS GROWN UNDER COVER | 8.23 | 8.05 | 8.53 |
| GENERAL FARM PRIMARILY CROP | 6.57 | 6.56 | 6.52 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 7.43 | 7.49 | 7.25 |
| TOTAL AGRICULTURAL SERVICES | 7.45 | 7.58 | 7.56 |
| CROP SERVICES | 8.49 | 8.76 | 8.53 |
| HARVEST PRIMARILY BY MACHINE | 8.08 | 8.30 | 7.77 |
| PREPARATION SVCS FOR MARKET | 8.63 | 8.95 | 8.74 |
| TOTAL FARM LABOR & MANAGEMENT | 6.77 | 6.78 | 7.00 |

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS

DESERT

Wage and Salary Employment in Agricultural Establishments

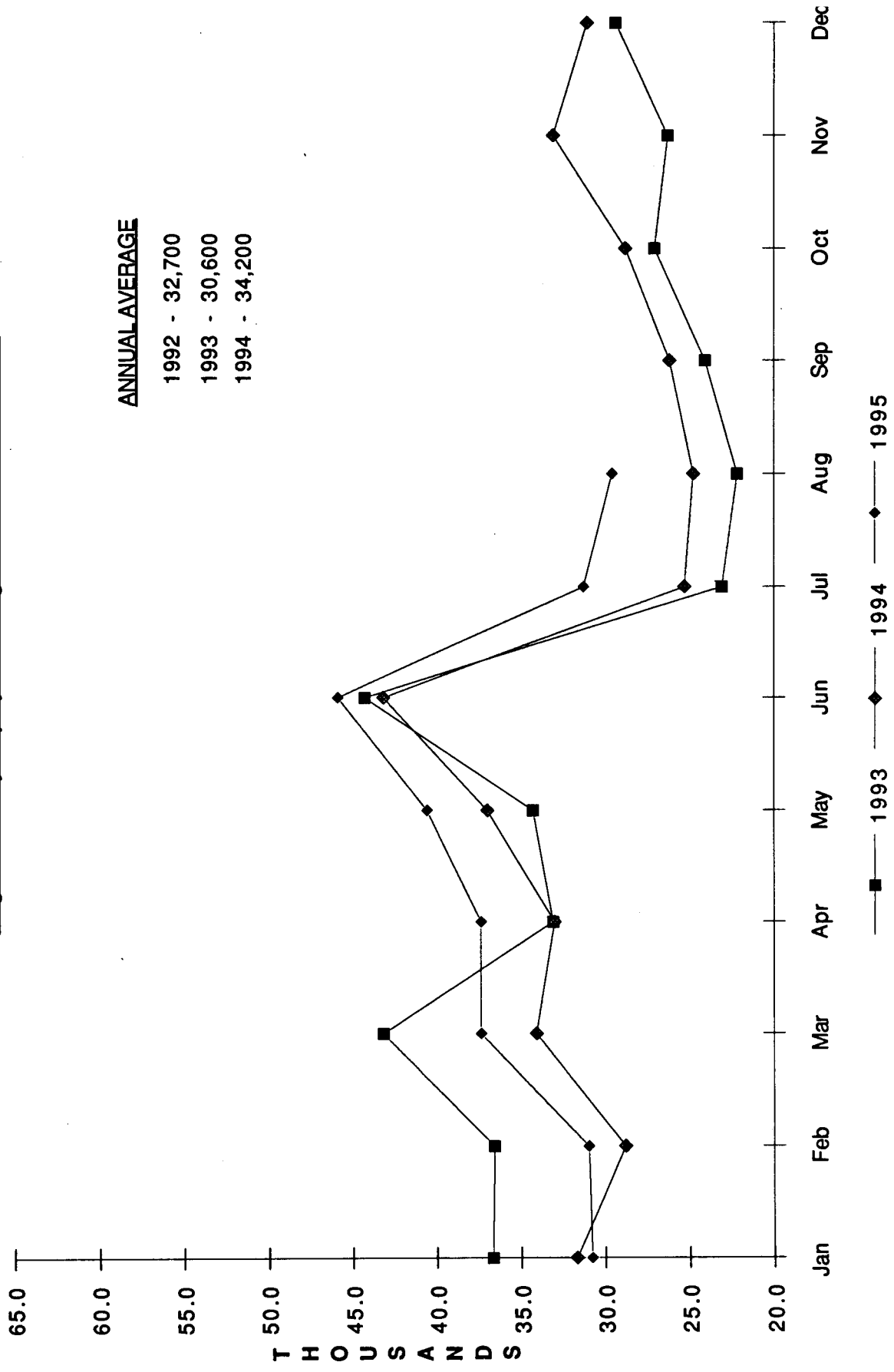


TABLE 5-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
DESERT REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 29.6 | 31.3 | 24.8 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 11.7 | 11.8 | 10.9 |
| FIELD CROPS | 1.8 | 1.8 | 1.7 |
| VEGETABLES AND MELONS | 2.4 | 2.1 | 2.4 |
| TOTAL FRUITS AND TREE NUTS | 4.2 | 4.4 | 2.9 |
| GRAPES | 2.1 | 2.5 | 1.1 |
| CITRUS FRUITS | 0.9 | 0.8 | 0.8 |
| OTHER FRUITS AND NUTS | 1.2 | 1.1 | 1.0 |
| HORTICULTURAL SPECIALTIES | 0.9 | 1.0 | 0.8 |
| GENERAL FARM PRIMARILY CROP | 2.4 | 2.5 | 3.1 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 4.8 | 4.9 | 4.7 |
| DAIRY FARMS | 1.0 | 1.0 | 1.0 |
| CHICKEN EGGS | 0.7 | 0.7 | 0.7 |
| OTHER LIVESTOCK | 3.1 | 3.2 | 3.0 |
| TOTAL AGRICULTURAL SERVICES | 13.1 | 14.6 | 9.2 |
| CROP SERVICES | 6.3 | 6.4 | 6.4 |
| PLANT CULTIVATE & PROTECTION | 0.7 | 0.7 | 0.6 |
| HARVEST PRIMARILY BY MACHINE | 1.4 | 1.4 | 1.6 |
| PREPARATION SVCS FOR MARKET | 4.2 | 4.3 | 4.2 |
| TOTAL FARM LABOR & MANAGEMENT | 6.8 | 8.2 | 2.8 |

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 5-B
AGRICULTURAL PRODUCTION WORKERS (1)
DESERT REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 26.9 | 28.5 | 22.0 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 10.4 | 10.4 | 9.5 |
| FIELD CROPS | 1.6 | 1.6 | 1.5 |
| VEGETABLES AND MELONS | 2.2 | 1.9 | 2.2 |
| TOTAL FRUITS AND TREE NUTS | 3.7 | 3.9 | 2.5 |
| GRAPES | 1.9 | 2.3 | 0.9 |
| CITRUS FRUITS | 0.8 | 0.7 | 0.7 |
| OTHER FRUITS AND NUTS | 1.0 | 0.9 | 0.9 |
| HORTICULTURAL SPECIALTIES | 0.8 | 0.8 | 0.6 |
| GENERAL FARM PRIMARILY CROP | 2.1 | 2.2 | 2.7 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 4.3 | 4.3 | 4.1 |
| DAIRY FARMS | 1.0 | 1.0 | 0.9 |
| CHICKEN EGGS | 0.5 | 0.5 | 0.5 |
| OTHER LIVESTOCK | 2.8 | 2.8 | 2.7 |
| TOTAL AGRICULTURAL SERVICES | 12.2 | 13.8 | 8.4 |
| CROP SERVICES | 5.6 | 5.7 | 5.7 |
| PLANT CULTIVATE & PROTECTION | 0.5 | 0.5 | 0.4 |
| HARVEST PRIMARILY BY MACHINE | 1.3 | 1.3 | 1.5 |
| PREPARATION SVCS FOR MARKET | 3.8 | 3.9 | 3.8 |
| TOTAL FARM LABOR & MANAGEMENT | 6.6 | 8.1 | 2.7 |

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 5-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
DESERT REGION
(IN DOLLARS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 301.95 | 308.49 | 299.64 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 319.77 | 328.46 | 314.46 |
| FIELD CROPS | 329.84 | 339.30 | 313.26 |
| VEGETABLES AND MELONS | 305.17 | 297.28 | 274.37 |
| TOTAL FRUITS AND TREE NUTS | 314.93 | 333.31 | 306.40 |
| GRAPES | 348.48 | 364.65 | 355.95 |
| CITRUS FRUITS | 289.52 | 303.52 | 292.79 |
| OTHER FRUITS AND NUTS | 272.57 | 280.50 | 265.59 |
| HORTICULTURAL SPECIALTIES | 331.81 | 339.00 | 342.58 |
| GENERAL FARM PRIMARILY CROP | 328.52 | 333.31 | 348.45 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 382.23 | 379.74 | 359.93 |
| DAIRY FARMS | 498.19 | 491.28 | 466.38 |
| CHICKEN EGGS | 309.50 | 292.50 | 309.11 |
| OTHER LIVESTOCK | 353.81 | 356.42 | 333.42 |
| TOTAL AGRICULTURAL SERVICES | 260.29 | 271.62 | 252.16 |
| CROP SERVICES | 250.40 | 261.88 | 259.53 |
| PLANT CULTIVATE & PROTECTION | 318.89 | 319.77 | 269.19 |
| HARVEST PRIMARILY BY MACHINE | 200.02 | 198.77 | 203.62 |
| PREPARATION SVCS FOR MARKET | 259.38 | 275.16 | 281.06 |
| TOTAL FARM LABOR & MANAGEMENT | 268.35 | 278.95 | 236.85 |

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 5-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
DESERT REGION
(IN HOURS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 45.0 | 45.5 | 45.4 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 49.5 | 50.3 | 49.6 |
| FIELD CROPS | 49.9 | 51.1 | 49.1 |
| VEGETABLES AND MELONS | 49.3 | 49.3 | 45.5 |
| TOTAL FRUITS AND TREE NUTS | 47.5 | 49.6 | 45.8 |
| GRAPES | 52.8 | 55.0 | 52.5 |
| CITRUS FRUITS | 44.0 | 45.1 | 44.7 |
| OTHER FRUITS AND NUTS | 40.5 | 39.9 | 39.7 |
| HORTICULTURAL SPECIALTIES | 44.9 | 45.2 | 45.8 |
| GENERAL FARM PRIMARILY CROP | 54.3 | 53.5 | 57.5 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 51.1 | 50.7 | 47.8 |
| DAIRY FARMS | 53.8 | 52.6 | 47.3 |
| CHICKEN EGGS | 50.0 | 46.8 | 49.3 |
| OTHER LIVESTOCK | 50.4 | 50.7 | 47.7 |
| TOTAL AGRICULTURAL SERVICES | 39.2 | 40.3 | 39.4 |
| CROP SERVICES | 40.0 | 41.7 | 42.2 |
| PLANT CULTIVATE & PROTECTION | 51.6 | 51.0 | 41.8 |
| HARVEST PRIMARILY BY MACHINE | 31.4 | 32.8 | 33.6 |
| PREPARATION SVCS FOR MARKET | 41.5 | 43.4 | 45.7 |
| TOTAL FARM LABOR & MANAGEMENT | 38.5 | 39.4 | 33.5 |

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 5-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
DESERT REGION
(IN DOLLARS PER HOUR)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 6.71 | 6.78 | 6.60 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 6.46 | 6.53 | 6.34 |
| FIELD CROPS | 6.61 | 6.64 | 6.38 |
| VEGETABLES AND MELONS | 6.19 | 6.03 | 6.03 |
| TOTAL FRUITS AND TREE NUTS | 6.63 | 6.72 | 6.69 |
| GRAPES | 6.60 | 6.63 | 6.78 |
| CITRUS FRUITS | 6.58 | 6.73 | 6.55 |
| OTHER FRUITS AND NUTS | 6.73 | 7.03 | 6.69 |
| HORTICULTURAL SPECIALTIES | 7.39 | 7.50 | 7.48 |
| GENERAL FARM PRIMARILY CROP | 6.05 | 6.23 | 6.06 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 7.48 | 7.49 | 7.53 |
| DAIRY FARMS | 9.26 | 9.34 | 9.86 |
| CHICKEN EGGS | 6.19 | 6.25 | 6.27 |
| OTHER LIVESTOCK | 7.02 | 7.03 | 6.99 |
| TOTAL AGRICULTURAL SERVICES | 6.64 | 6.74 | 6.40 |
| CROP SERVICES | 6.26 | 6.28 | 6.15 |
| PLANT CULTIVATE & PROTECTION | 6.18 | 6.27 | 6.44 |
| HARVEST PRIMARILY BY MACHINE | 6.37 | 6.06 | 6.06 |
| PREPARATION SVCS FOR MARKET | 6.25 | 6.34 | 6.15 |
| TOTAL FARM LABOR & MANAGEMENT | 6.97 | 7.08 | 7.07 |

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS

SACRAMENTO

Wage and Salary Employment in Agricultural Establishments

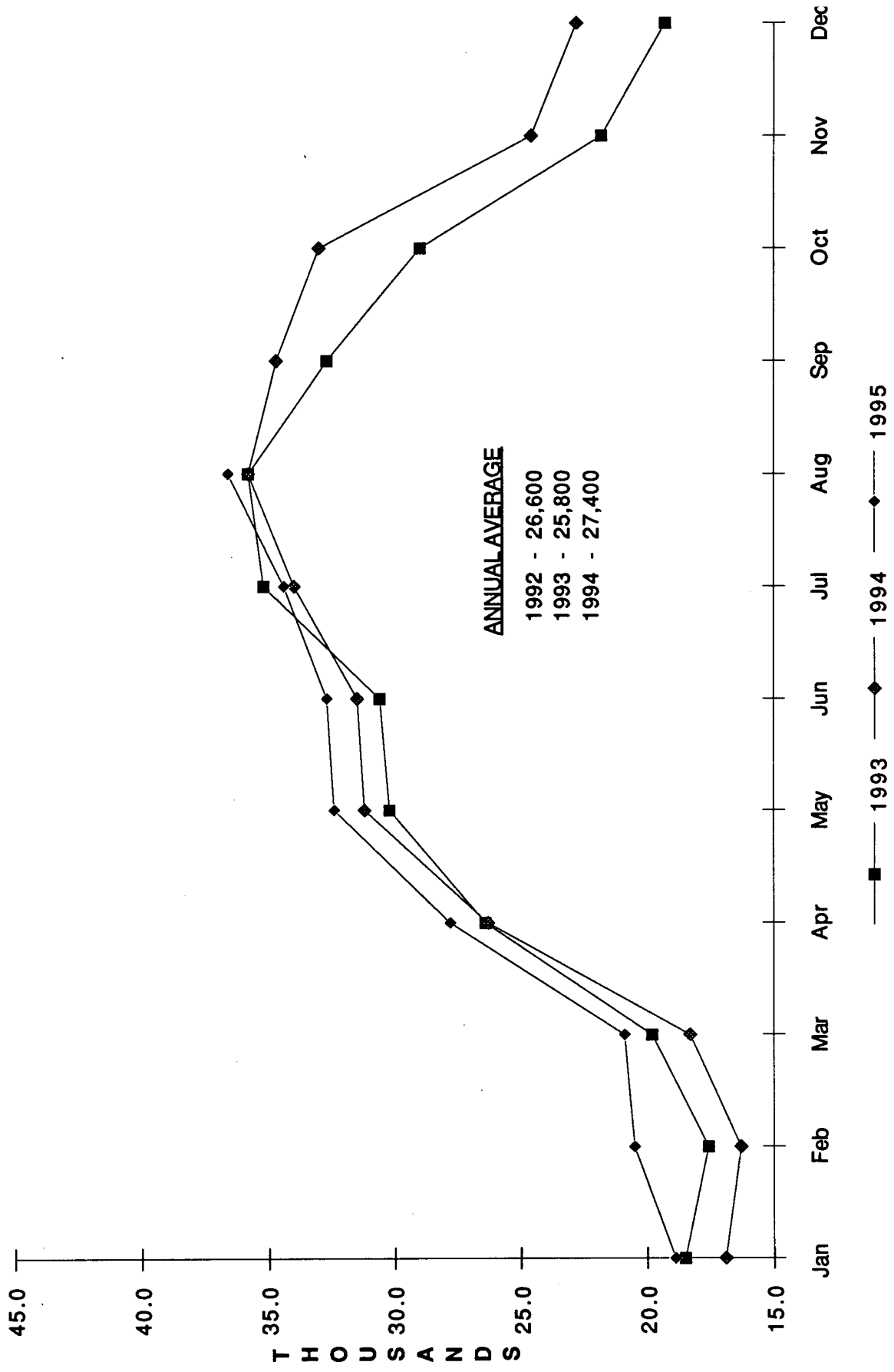


TABLE 6-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
SACRAMENTO VALLEY REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 36.6 | 34.4 | 35.8 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 26.0 | 24.2 | 25.7 |
| RICE | 1.9 | 1.9 | 1.9 |
| VEGETABLES AND MELONS | 4.1 | 4.0 | 3.8 |
| TOTAL FRUIT AND TREE NUTS | 9.9 | 7.7 | 10.1 |
| TREE NUTS | 2.4 | 2.2 | 2.3 |
| DECIDUOUS TREE FRUIT | 5.6 | 3.9 | 5.8 |
| OTHER FRUITS AND NUTS | 1.9 | 1.6 | 2.0 |
| HORTICULTURAL SPECIALTIES | 1.7 | 1.7 | 1.5 |
| GENERAL FARM PRIMARILY CROP | 8.4 | 8.9 | 8.4 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 1.8 | 1.8 | 1.7 |
| TOTAL AGRICULTURAL SERVICES | 8.8 | 8.4 | 8.4 |
| CROP SERVICES | 3.0 | 2.8 | 3.0 |
| HARVEST PRIMARILY BY MACHINE | 1.2 | 1.3 | 1.1 |
| PREPARATION SVCS FOR MARKET | 1.8 | 1.5 | 1.9 |
| TOTAL FARM LABOR & MANAGEMENT | 5.8 | 5.6 | 5.4 |

(1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.

TABLE 6-B
AGRICULTURAL PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 33.7 | 31.8 | 32.9 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 24.1 | 22.5 | 23.7 |
| RICE | 1.6 | 1.6 | 1.6 |
| VEGETABLES AND MELONS | 4.0 | 3.9 | 3.6 |
| TOTAL FRUIT AND TREE NUTS | 9.3 | 7.2 | 9.5 |
| TREE NUTS | 2.2 | 2.0 | 2.1 |
| DECIDUOUS TREE FRUIT | 5.3 | 3.7 | 5.6 |
| OTHER FRUITS AND NUTS | 1.8 | 1.5 | 1.8 |
| HORTICULTURAL SPECIALTIES | 1.4 | 1.5 | 1.2 |
| GENERAL FARM PRIMARILY CROP | 7.8 | 8.3 | 7.8 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 1.5 | 1.6 | 1.5 |
| TOTAL AGRICULTURAL SERVICES | 8.1 | 7.7 | 7.7 |
| CROP SERVICES | 2.4 | 2.2 | 2.4 |
| HARVEST PRIMARILY BY MACHINE | 0.9 | 1.1 | 0.8 |
| PREPARATION SVCS FOR MARKET | 1.5 | 1.1 | 1.6 |
| TOTAL FARM LABOR & MANAGEMENT | 5.7 | 5.5 | 5.3 |

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 6-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION
(IN DOLLARS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 301.10 | 306.50 | 294.85 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 310.38 | 316.93 | 304.29 |
| RICE | 360.78 | 393.12 | 342.64 |
| VEGETABLES AND MELONS | 381.26 | 415.47 | 369.84 |
| TOTAL FRUIT AND TREE NUTS | 253.47 | 240.67 | 246.00 |
| TREE NUTS | 313.96 | 330.18 | 288.61 |
| DECIDUOUS TREE FRUIT | 239.79 | 195.98 | 243.01 |
| OTHER FRUITS AND NUTS | 222.83 | 233.49 | 204.77 |
| HORTICULTURAL SPECIALTIES | 317.19 | 305.38 | 324.58 |
| GENERAL FARM PRIMARILY CROP | 330.48 | 323.10 | 333.68 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 305.58 | 308.13 | 291.29 |
| TOTAL AGRICULTURAL SERVICES | 273.83 | 275.54 | 266.10 |
| CROP SERVICES | 349.90 | 355.27 | 306.61 |
| HARVEST PRIMARILY BY MACHINE | 366.28 | 381.81 | 333.76 |
| PREPARATION SVCS FOR MARKET | 339.00 | 330.25 | 292.74 |
| TOTAL FARM LABOR & MANAGEMENT | 240.54 | 243.66 | 247.31 |

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 6-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION
(IN HOURS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 48.8 | 50.0 | 48.1 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 49.9 | 51.2 | 49.0 |
| RICE | 50.6 | 54.0 | 49.3 |
| VEGETABLES AND MELONS | 54.7 | 60.3 | 55.2 |
| TOTAL FRUIT AND TREE NUTS | 42.6 | 41.0 | 41.0 |
| TREE NUTS | 51.3 | 53.6 | 46.7 |
| DECIDUOUS TREE FRUIT | 40.3 | 33.5 | 40.3 |
| OTHER FRUITS AND NUTS | 39.3 | 43.0 | 36.5 |
| HORTICULTURAL SPECIALTIES | 48.5 | 47.2 | 48.3 |
| GENERAL FARM PRIMARILY CROP | 56.3 | 55.9 | 55.8 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 46.3 | 46.9 | 45.8 |
| TOTAL AGRICULTURAL SERVICES | 46.1 | 47.1 | 45.8 |
| CROP SERVICES | 47.8 | 48.6 | 44.5 |
| HARVEST PRIMARILY BY MACHINE | 52.4 | 53.7 | 49.3 |
| PREPARATION SVCS FOR MARKET | 44.9 | 43.8 | 42.0 |
| TOTAL FARM LABOR & MANAGEMENT | 45.3 | 46.5 | 46.4 |

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 6-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
SACRAMENTO VALLEY REGION
(IN DOLLARS PER HOUR)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 6.17 | 6.13 | 6.13 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 6.22 | 6.19 | 6.21 |
| RICE | 7.13 | 7.28 | 6.95 |
| VEGETABLES AND MELONS | 6.97 | 6.89 | 6.70 |
| TOTAL FRUIT AND TREE NUTS | 5.95 | 5.87 | 6.00 |
| TREE NUTS | 6.12 | 6.16 | 6.18 |
| DECIDUOUS TREE FRUIT | 5.95 | 5.85 | 6.03 |
| OTHER FRUITS AND NUTS | 5.67 | 5.43 | 5.61 |
| HORTICULTURAL SPECIALTIES | 6.54 | 6.47 | 6.72 |
| GENERAL FARM PRIMARILY CROP | 5.87 | 5.78 | 5.98 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 6.60 | 6.57 | 6.36 |
| TOTAL AGRICULTURAL SERVICES | 5.94 | 5.85 | 5.81 |
| CROP SERVICES | 7.32 | 7.31 | 6.89 |
| HARVEST PRIMARILY BY MACHINE | 6.99 | 7.11 | 6.77 |
| PREPARATION SVCS FOR MARKET | 7.55 | 7.54 | 6.97 |
| TOTAL FARM LABOR & MANAGEMENT | 5.31 | 5.24 | 5.33 |

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.

NORTH COAST

Wage and Salary Employment in Agricultural Establishments

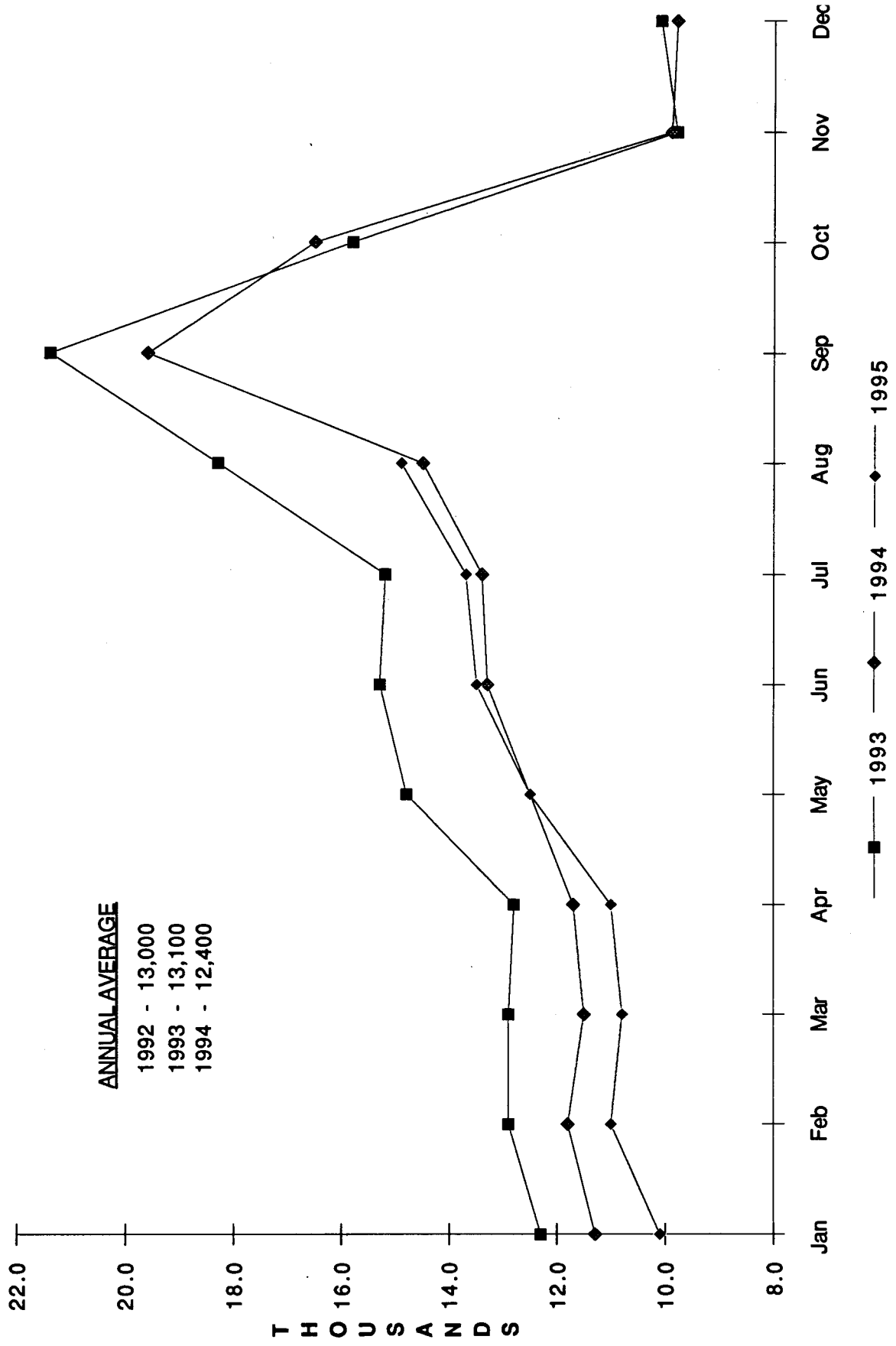


TABLE 7-A
WAGE AND SALARY WORKERS IN AGRICULTURAL ESTABLISHMENTS (1)
NORTH COAST REGION
(IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 14.9 | 13.7 | 14.5 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 10.4 | 9.8 | 10.1 |
| TOTAL FRUITS AND TREE NUTS | 8.3 | 7.7 | 8.0 |
| GRAPES | 5.5 | 6.2 | 5.2 |
| OTHER FRUITS AND NUTS | 2.8 | 1.5 | 2.8 |
| TOTAL HORTICULTURAL SPECIALTIES | 1.1 | 1.1 | 1.1 |
| GENERAL FARM PRIMARILY CROP (2) | 1.0 | 1.0 | 1.0 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 2.1 | 2.0 | 2.0 |
| TOTAL AGRICULTURAL SERVICES | 2.4 | 1.9 | 2.4 |

- (1) WAGE AND SALARY WORKERS ARE ALL EMPLOYEES RECEIVING COMPENSATION FROM AGRICULTURAL EMPLOYERS.
- (2) INSUFFICIENT SAMPLE TO SUPPORT PRODUCTION WORKER, HOURS, OR EARNINGS ESTIMATES.

TABLE 7-B
 AGRICULTURAL PRODUCTION WORKERS (1)
 NORTH COAST REGION
 (IN THOUSANDS)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 12.5 | 11.6 | 12.0 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 8.5 | 8.1 | 8.2 |
| TOTAL FRUITS AND TREE NUTS | 6.6 | 6.2 | 6.3 |
| GRAPES | 4.0 | 4.8 | 3.7 |
| OTHER FRUITS AND NUTS | 2.6 | 1.4 | 2.6 |
| TOTAL HORTICULTURAL SPECIALTIES | 0.9 | 0.9 | 0.9 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 1.9 | 1.8 | 1.6 |
| TOTAL AGRICULTURAL SERVICES | 2.1 | 1.7 | 2.2 |

(1) PRODUCTION WORKERS ARE EMPLOYEES ENGAGED IN COMMODITY PRODUCTION. EXCLUDED ARE MANAGERS, SUPERVISORS, OFFICE, SALES AND OTHER STAFF NOT INVOLVED IN PRODUCTION.

TABLE 7-C
AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS (1)
NORTH COAST REGION
(IN DOLLARS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 313.72 | 338.26 | 303.16 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 313.50 | 336.07 | 303.58 |
| TOTAL FRUITS AND TREE NUTS | 313.77 | 340.34 | 299.38 |
| GRAPES | 353.54 | 362.85 | 303.16 |
| OTHER FRUITS AND NUTS | 253.79 | 258.88 | 294.83 |
| TOTAL HORTICULTURAL SPECIALTIES | 287.55 | 287.87 | 301.46 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 313.28 | 321.11 | 316.99 |
| TOTAL AGRICULTURAL SERVICES | 315.71 | 365.07 | 292.99 |

(1) AVERAGE WEEKLY EARNINGS INCLUDE OVERTIME PAY AND PREMIUM WAGES. THESE ARE GROSS EARNINGS BEFORE DEDUCTIONS AND EXCLUDE THE VALUE OF HOUSING AND MEALS.

TABLE 7-D
AVERAGE HOURS WORKED BY PRODUCTION WORKERS (1)
NORTH COAST REGION
(IN HOURS PER WEEK)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 44.0 | 46.4 | 41.7 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 45.5 | 47.4 | 42.4 |
| TOTAL FRUITS AND TREE NUTS | 43.7 | 45.5 | 39.6 |
| GRAPES | 45.5 | 46.4 | 37.8 |
| OTHER FRUITS AND NUTS | 41.0 | 42.3 | 42.3 |
| TOTAL HORTICULTURAL SPECIALTIES | 43.7 | 44.7 | 43.5 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 44.0 | 45.1 | 44.9 |
| TOTAL AGRICULTURAL SERVICES | 37.9 | 43.0 | 36.9 |

(1) AVERAGE HOURS ARE BASED ON FULL-TIME AND PART-TIME PRODUCTION WORKER DATA.

TABLE 7-E
AVERAGE HOURLY EARNINGS OF PRODUCTION WORKERS (1)
NORTH COAST REGION
(IN DOLLARS PER HOUR)

| INDUSTRY | AUG 1995 | JUL 1995 | AUG 1994 |
|-------------------------------------|-------------|-------------|-------------|
| TOTAL AGRICULTURAL | 7.13 | 7.29 | 7.27 |
| TOTAL AGRICULTURAL PRODUCTION/CROPS | 6.89 | 7.09 | 7.16 |
| TOTAL FRUITS AND TREE NUTS | 7.18 | 7.48 | 7.56 |
| GRAPES | 7.77 | 7.82 | 8.02 |
| OTHER FRUITS AND NUTS | 6.19 | 6.12 | 6.97 |
| TOTAL HORTICULTURAL SPECIALTIES | 6.58 | 6.44 | 6.93 |
| TOTAL AGRIC PRODUCTION/LIVESTOCK | 7.12 | 7.12 | 7.06 |
| TOTAL AGRICULTURAL SERVICES | 8.33 | 8.49 | 7.94 |

(1) AVERAGE HOURLY EARNINGS ARE NOT HOURLY WAGE RATES; THEY ARE GROSS EARNINGS OF FULL-TIME AND PART-TIME PRODUCTION WORKERS DIVIDED BY TOTAL HOURS FOR PRODUCTION WORKERS.